

ERT Group Welcomes Debbie Chancellor as our new Director of Sales and Senior Account Executive.

By ERT Group

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We are very happy to announce that Debbie Chancellor is the new ERT's Director of Sales, with her vast experience and charming personality she will be helping us grow by establishing and maintaining current client and potential client relationships.

Debbie Chancellor is an experienced Sr. Sales Corporate Account Manager with an MBA in International Management from the University of Phoenix and a B.B.A. in Computer Information Systems from Southwest Texas State University, her skills and strengths will fit perfectly in with the ERT Group team of professionals.

Debbie's activities will include among other things, identifying new markets and business opportunities, presenting and selling company products and services to current and potential clients, identify sales prospects and contact these and other accounts as assigned.

She also will be collaborating with the marketing department with insights to help develop and maintain sales materials and current product knowledge.

Debbie's will be a strategic person in communicating new product and service opportunities, special developments, information, and feedback gathered through field activity to ERT's appropriate company staff.

She will also participate in coordinating company staff to accomplish the work required to close sales and developing and implementing special sales activities.

Debbie Chancellor has been recognized as one of four SAEs for "Technical Team of the Year" for 2000; out of 30 total SAEs, noted by peers in "Who's Who of American Business Women" for career leadership in 2007, and recognized by EDS as "Consultative Partner of the Year"

Way to go Debbie, we are very excited to have you on our team and we are sure at ERT Group that great things will come from this partnership.

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Email	Click to email author
Phone	954 825 0888
Fax	954 825 0889
Address	101 NE Thirs Avenue, Suite 2000 Fort Lauderdale, FL 33301
City/Town	Ft. Lauderdale
State/Province	Florida
Zip	33301
Country	United States